

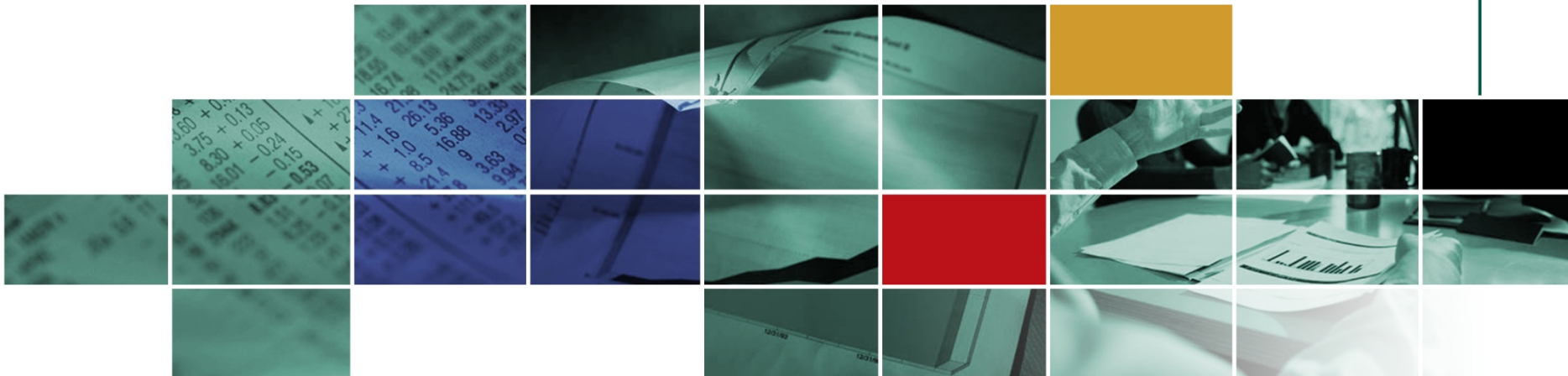
RVKuhns

▶▶▶ & ASSOCIATES, INC.

Commodities Portfolio Approach

Los Angeles Fire and Police Pension System

February 2012





Summary

- ▶ The Board approved a 5% allocation to Commodities, representing approximately \$690 million of the \$13.75 billion Portfolio.
- ▶ The Board asked RVK and LAFPP Staff to provide some specific categories of investment vehicles and approaches for the Commodities allocation.
- ▶ Commodity investment vehicles generally fall in to 5 categories – Passive, Enhanced Indexing, Constrained Active, Unconstrained Active and Private strategies.
- ▶ Within the liquid commodity strategies, we believe constrained and unconstrained active management provides better risk/return characteristics than passive or enhanced indexing approaches.



Summary

- ▶ We believe private strategies can complement liquid strategies in providing additional portfolio diversification and inflation protection.
- ▶ Despite the added benefits of private commodity strategies, we believe the commodities allocation should retain heavier weightings to liquid vehicles.
- ▶ The potential overlap between private commodities and private equity strategies is significant, and private investments included in the commodities allocation should be asset-based and implemented by skilled asset operators.



Investing in Commodities

What are Commodities?

- ▶ Definition: A basic good used in commerce as an input in the production of other goods and services (includes goods such as energy, livestock, grains, and metals, and more).
- ▶ Commodities markets are accessed by buying and selling futures contracts of underlying commodities.
- ▶ Commodities futures markets require components of unknown supply and demand, creating a need for producers and consumers to hedge their risk; highly predictable supply and demand components do not have futures trading.



Investing in Commodities

What are Commodities?

- ▶ Supply and demand is strongly influenced by global growth patterns and consumption, which results in a strong correlation to inflation pressures.
- ▶ Additional components for an inflation orientation may include:
 - ▶ Inflation linked bonds
 - ▶ Currencies
 - ▶ Timber
 - ▶ Infrastructure
 - ▶ Water or mineral rights
 - ▶ Private commodities strategies



Investing in Commodities

Basic Commodities Futures Concepts

- ▶ Commodity investments are typically made indirectly through derivatives.
 - ▶ Most commonly futures contracts, but often over-the-counter swaps as well.
- ▶ When the futures contracts are trading below the current market spot price of a commodity, then that market is said to be in “backwardation.”
- ▶ When the futures contracts are trading above the current market spot price of a commodity, then that market is said to be in “contango.”



Investing in Commodities

Basic Commodities Futures Concepts

- ▶ “Roll Yield” is captured by rolling ownership from one contract date on a futures curve to a contract date further out on the same futures curve.
 - ▶ Positive Roll Yield is possible in a backwardated market and is the result of rolling a futures contract with a lower expiration price to that of one with a higher expected expiration price.
 - ▶ Negative Roll Yield occurs in a contango market when rolling a futures contract with a higher expiration price to that of one with a lower expected expiration price.



Investing in Commodities

Generating Returns in Commodities

- ▶ There are four primary methods by which commodities managers capture available alpha in the asset class:
 - ▶ **Collateral management:** Due to margin requirements on futures, commodities investing creates large amounts of excess collateral that can be invested in a wide range of risk-free to highly risky assets.
 - ▶ **Tactical allocation:** Managers make tactical bets around specific commodities or sectors they expect to over- or underperform.
 - ▶ **Commodity equities:** Buying or selling either specific company equities or larger sector blocks of equities that are highly dependent on commodities pricing.
 - ▶ **Roll yield:** Capturing price gains as previously described. This methodology also involves developing trading strategies that capture inefficiencies around index trading rules.

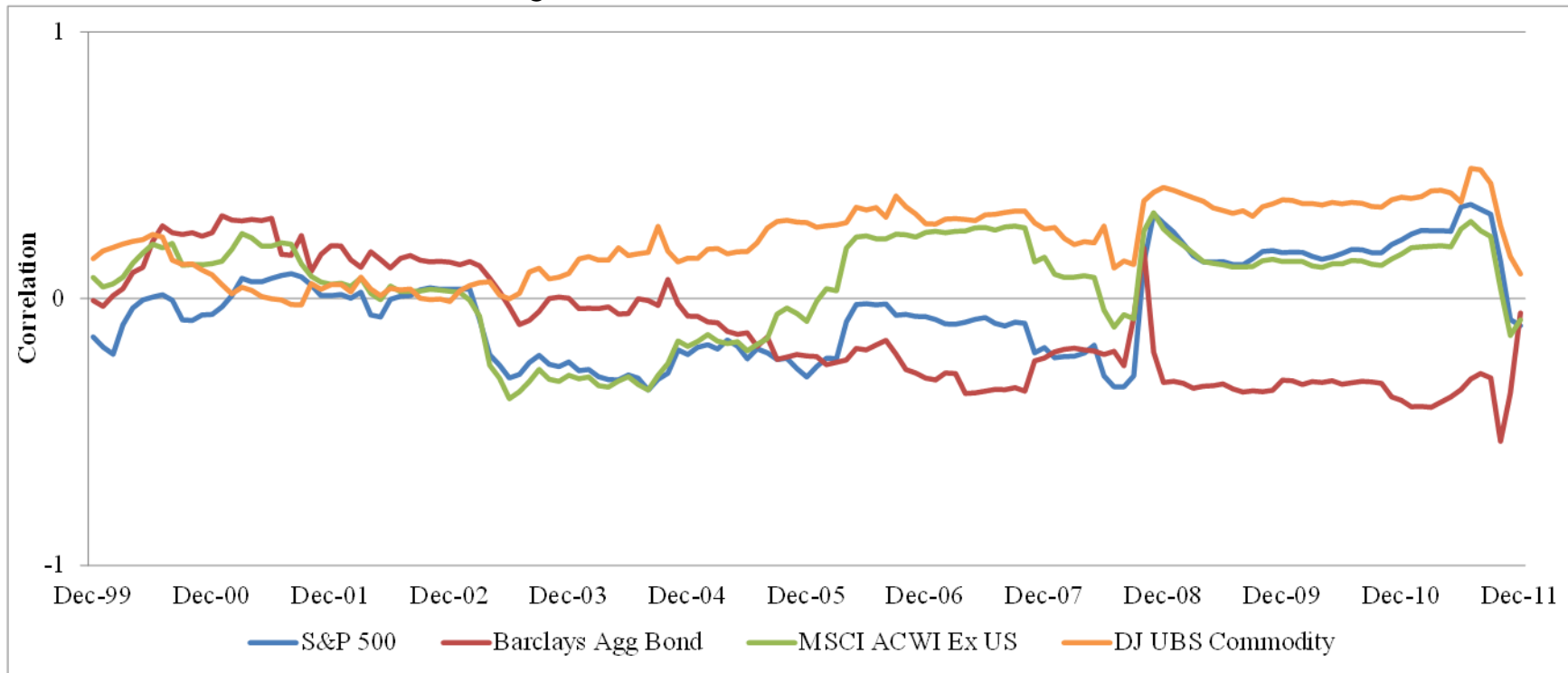


Investing in Commodities

Why is Commodities Exposure a Good Idea?

- ▶ Commodities have historically been positively correlated with inflation, while equities and fixed income have been less and sometimes negatively correlated with inflation.

Returns Correlation: 3 Year Rolling (using Seasonally Adjusted U.S. CPI as Benchmark)

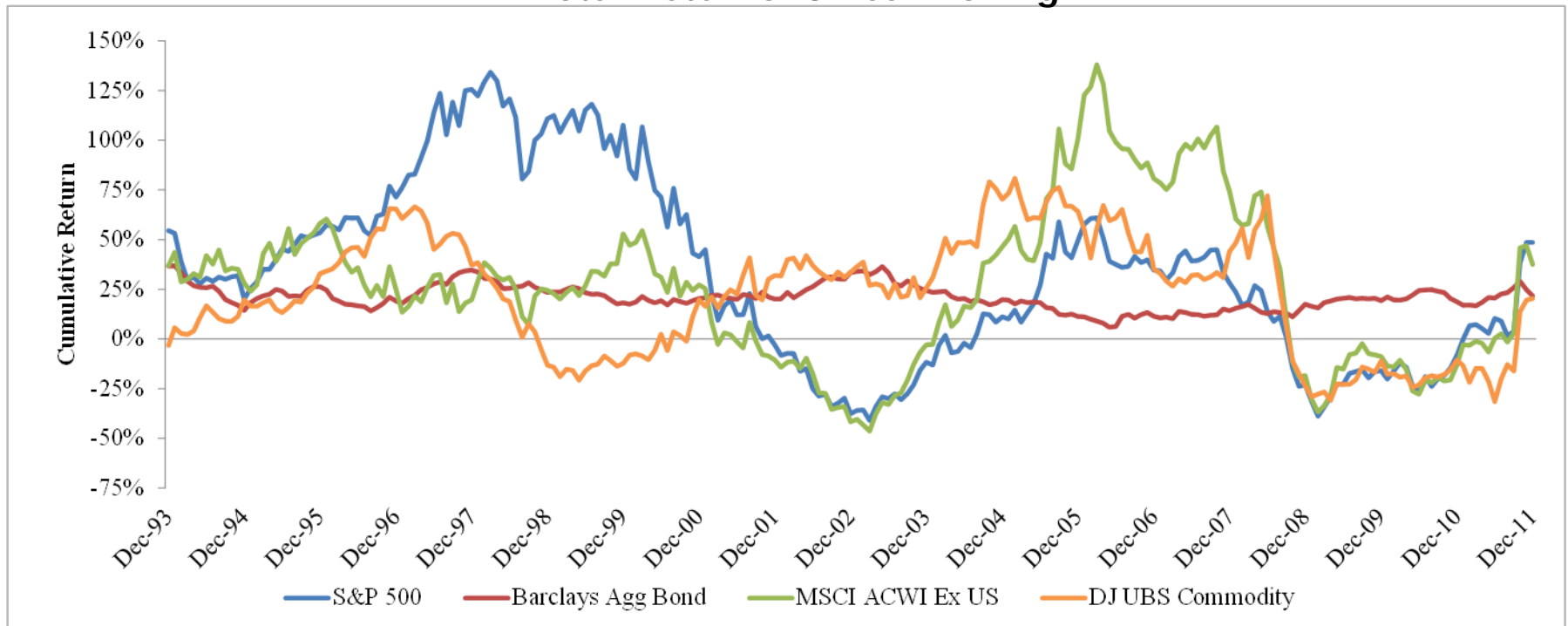


Investing in Commodities

Why is Commodities Exposure a Good Idea?

- ▶ Commodities have also historically provided diversification of returns with reduced correlations to equity and fixed income markets.
 - ▶ As with all asset classes, correlations have increased in the most recent markets

Total Returns: 3 Year Rolling





Commodities Index Overview

Index Methodology and Implementation

- ▶ An index represents a range of investments in exchange traded futures of different physical commodities.
- ▶ The prices specified by these futures contracts and the corresponding market spot prices determine the returns of the index.
- ▶ Index returns also consider the cash collateral of futures contracts invested at the risk free rate (currently the 90-day US T-bill).



Commodities Index Overview

Index Methodology and Implementation

- ▶ Futures contracts are bought and sold for individual commodities based on the policy of each index.
- ▶ At expiration, a contract is “rolled forward” to the next appropriate contract, as determined by the individual index’s methodology (the basis for various investment strategies).



Commodities Index Overview

A Wide Variety of Indices

- ▶ Four main commodities indices are used to benchmark investment performance and provide underlying beta, or direct commodities exposure:
 - ▶ **Dow Jones – UBS Commodity Index (DJ-UBSCI)** was created in 1998 and is the most prominent index utilized by managers.
 - ▶ **S&P Goldman Sachs Commodity Index (S&P GSCI)** was created in 1991 and is also widely used. It is diversified across several commodities, but is the most strongly biased towards energy sectors.
 - ▶ **Thompson Reuters/Jefferies Commodity Research Bureau Index (TRJ/CRB)** was created in 1957 using 28 commodities, but was renamed and reformulated in 2005 and presently covers 19 commodities.
 - ▶ **Rogers International Index** was created in 1990 using 35 commodities across 13 international exchanges; the index currently has increased coverage to 37 commodities.



Commodities Index Overview

Dow Jones – UBS Commodity Index

- ▶ The index is comprised of the exchange traded futures for 19 physical commodities.
- ▶ The commodities are weighted based on their economic significance using U.S. production data and market liquidity.
- ▶ Weighting restrictions are placed on individual commodities in order to provide diversification across the 19 commodities.



Commodities Index Overview

S&P Goldman Sachs Commodities Index

- ▶ The index is comprised of the exchange traded futures for 25 physical commodities.
- ▶ The index attempts to reflect the relative significance of each commodity on a global economic scale.
- ▶ The S&P GSCI is rebalanced annually by first identifying any new commodities to be included.
- ▶ After determining the commodities that will make up the index, the weightings for each commodity are decided.



Commodities Index Overview

Thomson Reuters – Jefferies CRB Index

- ▶ The index is comprised of the exchange traded futures of 19 physical commodities.
- ▶ The index is separated into four groups that each have a specified purpose:
 - ▶ Group 1 includes the commodities viewed as the most economically relevant.
 - ▶ Group 2 includes the commodities viewed as the most economically significant and highly liquid.
 - ▶ Group 3 commodities are equally weighted at a slightly lower level than Group 2 as they are less liquid.
 - ▶ Group 4 commodities add to the diversification of the index, but are viewed as less economically significant.



Commodities Index Overview

Rogers International Commodity Index

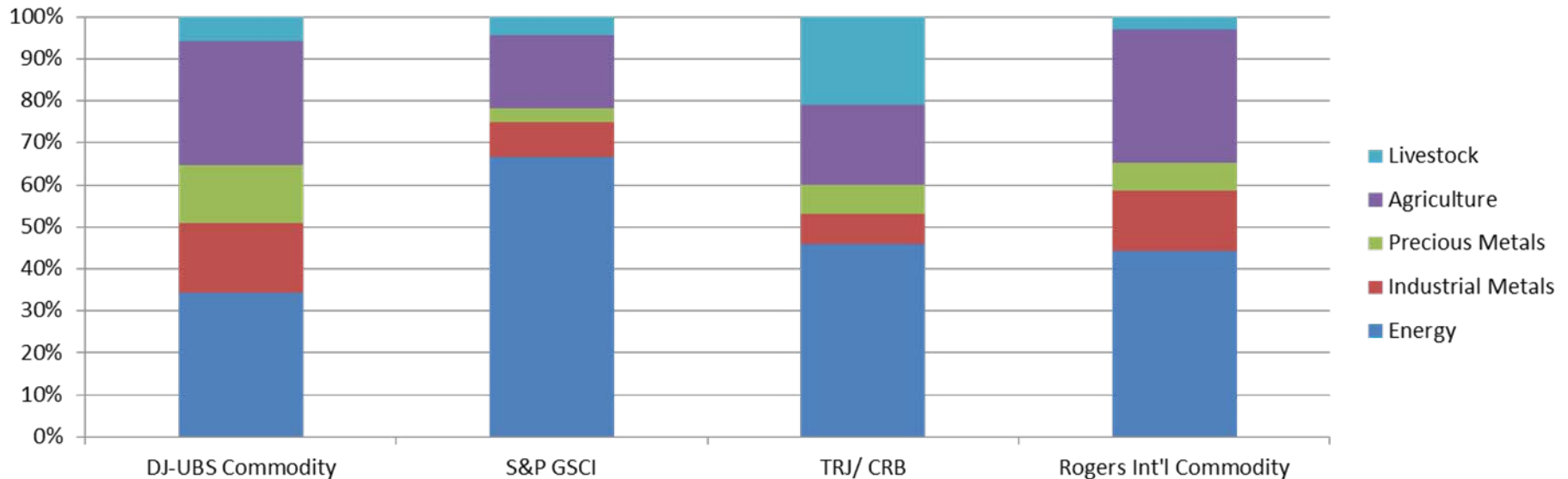
- ▶ The index is comprised of the exchange traded futures of 37 physical commodities listed on 13 international exchanges.
- ▶ Commodities are included if they are deemed to have significant role in global production.
 - ▶ If a commodity is traded on more than one index, the most liquid contract is chosen based on liquidity as measured by trade volume and open interest.
 - ▶ The weight of each commodity is reviewed annually and is determined by the contract liquidity.
- ▶ The contracts are usually rolled to the next month's contract on the last business day of each month unless liquidity restraints emerge.
- ▶ Weightings are rebalanced on a monthly basis to reset to the initial annual weightings, which are selected each December.



Commodities Index Overview

Index Composition

Index Sector Allocations Snapshot



- ▶ As shown in the above chart, due to the different methodologies used by each index, the sector allocations can vary greatly between the four options.
- ▶ However, despite these varying methodologies, the energy sector makes up a significant portion of each index.



Commodities Index Overview

Index Comparison

	Advantages	Disadvantages
DJ-UBS	<ul style="list-style-type: none"> - Largest institutional following - Lower overall energy exposure - Maximum sector weightings to maintain diversification 	<ul style="list-style-type: none"> - Lowest number of commodities in index compared to others - High degree of “ownership” may lead to higher index efficiency
SP-GSCI	<ul style="list-style-type: none"> - Longest track record of any index - High energy exposure could be more representative of the “real” markets - Accounts for market liquidity 	<ul style="list-style-type: none"> - Energy exposure dominates index, less diversification - Higher level of rebalancing and potential costs, less ability of active managers to add alpha
TRJ/CRB	<ul style="list-style-type: none"> - Differentiated index weighting methodology - Livestock-dominated, for those investors who specifically target those commodities 	<ul style="list-style-type: none"> - Lowest level of “ownership” out of the four primary indices; few products available - Somewhat subjective allocation process versus the other highly rules-based approaches
Rogers Int’l	<ul style="list-style-type: none"> - Only index of major four with international and currency exposure - Additional diversification with more commodities than the others 	<ul style="list-style-type: none"> - International and currency exposure add additional volatility - Widely followed by international investors, but not in the U.S. - As with TRJ/CRB, few products available



Commodities Index Overview

Index Performance and Risk Comparison

Risk/Return: 7 & 10 Year Annualized Statistics

Risk/Return: 7 Years	Annualized Return	Annualized Std. Dev.	Risk/Return: 10 Years	Annualized Return	Annualized Std. Dev.
DJ UBS Commodity	1.58	20.01	DJ UBS Commodity	6.63	18.29
S&P GSCI	-1.10	26.38	S&P GSCI	5.64	25.17
Reuters/Jefferies CRB	3.42	20.26	Reuters/Jefferies CRB	9.51	18.58
Rogers Int'l Commodity	3.97	21.99	Rogers Int'l Commodity	10.88	20.07

- ▶ The Risk/Return tables above show the wide range of results available depending on which index is used.
- ▶ As the volatility of each index increases, the returns also increase, except for the S&P GSCI which is the most volatile and significantly lags in performance.



Investing in Commodities

Primary Approaches to Commodities Investing

▶ **Passive Investment**

- ▶ A passive index portfolio constructed of rolling futures contracts that attempts to track the allocations of a specified index and capture market beta.

▶ **Enhanced Index Approach**

- ▶ An enhanced index portfolio, which primarily uses roll yield methodologies to capture inefficiencies of the passive index trading methodologies.



Investing in Commodities

Primary Approaches to Commodities Investing

▶ **Active Constrained**

- ▶ Designed to generate additional alpha above passive/enhanced index-replication approaches while generally providing exposure consistent with the benchmark index.

▶ **Active Unconstrained**

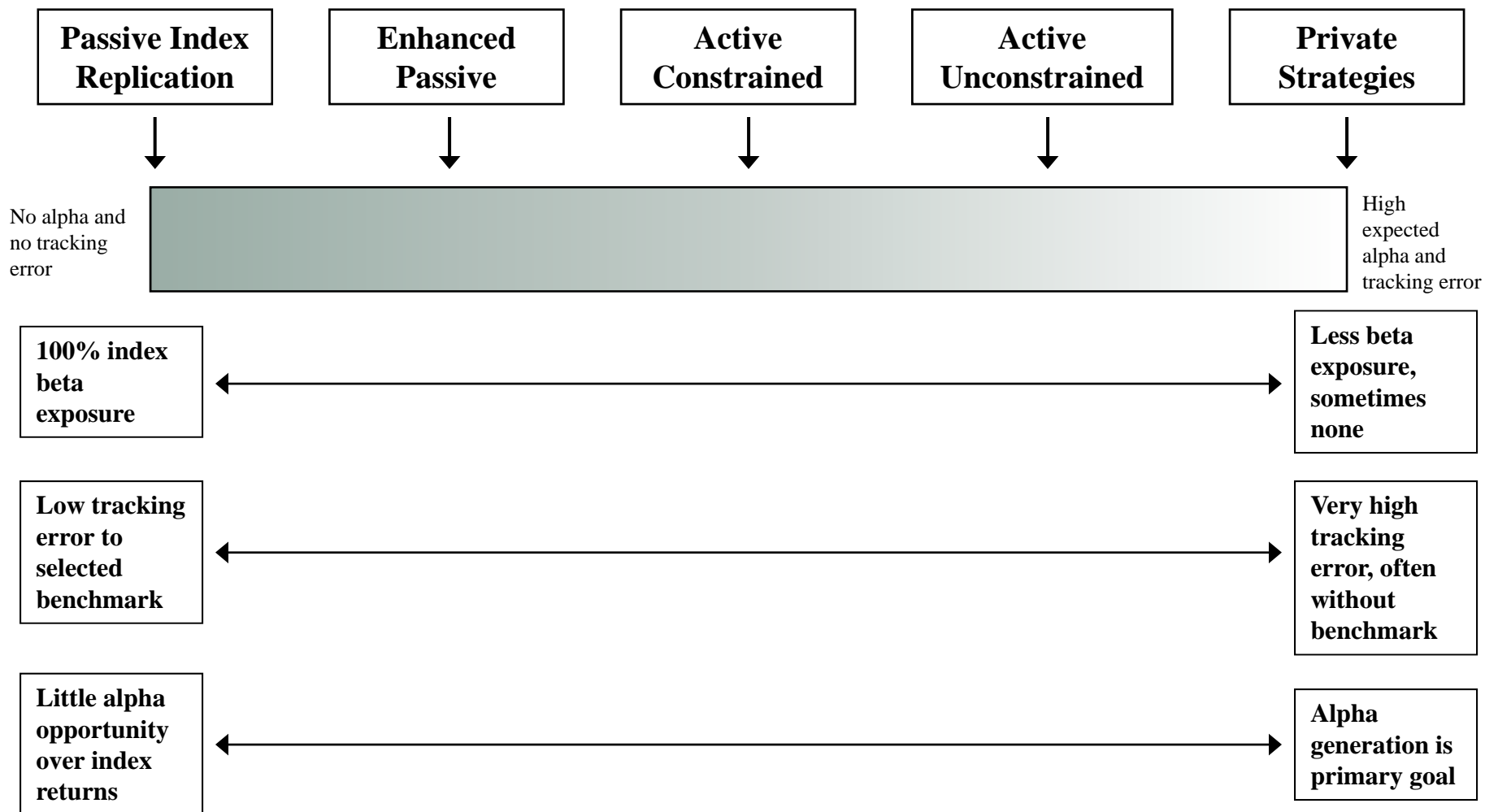
- ▶ Designed to generate alpha in commodities without regard for tracking error or market beta exposure.

▶ **Private Strategies**

- ▶ Private equity-like investments that capitalize on the operational expertise of managers pursuing commodities strategies.



Continuum of Investment Approaches





Choosing a Commodities Investment Approach

Passive Index Approach

- ▶ This is the oldest type of commodities exposure, which can be used to access the beta of the commodities market.
- ▶ A manager will attempt to replicate the allocations and future contract holdings of the specified index.
- ▶ Low tracking error, a beta close to 1, and low fees are the characteristics of this type of strategy.
- ▶ Appropriate for tracking error-averse or fee sensitive clients.



Choosing a Commodities Investment Approach

Enhanced Index Approach

- ▶ The Enhanced Index Approach hinges on a manager's ability to forecast the futures prices and take advantage of index rolling inefficiencies.
- ▶ Buying futures at opportune points on the futures curves enables the manager to generate excess returns if they can create more positive roll yield than the index.
- ▶ Managers who attempt to generate positive roll yield in this fashion may also offer to invest the collateral cash used for the futures contracts in short-term debt or treasury securities.
 - ▶ This collateral management can be used to generate returns above the risk-free rate.



Choosing a Commodities Investment Approach

Active Constrained Approach

- ▶ Constrained active managers will generally be benchmark aware, but will utilize alpha-generating strategies while also providing market beta.
- ▶ Alpha-generating strategies may include:
 - ▶ Buying futures further out on the futures curve – increasing duration.
 - ▶ Tactically allocating their portfolios by overweighting (or underweighting) certain sectors in the benchmark that they believe will outperform (or underperform) over various time periods.
 - ▶ Adding exposure to targeted commodities equities.



Choosing a Commodities Investment Approach

Active Unconstrained Approach

- ▶ Unconstrained active managers may utilize similar strategies as constrained active managers, but typically without any regard for capturing index beta.

- ▶ These strategies may include:
 - ▶ Commodities-oriented direct hedge funds
 - ▶ Long/short or concentrated public commodities strategies
 - ▶ Commodities fund of funds
 - ▶ Commodity Trading Advisors (CTA's)
 - ▶ Commodity Master Limited Partnerships (MLP's)



Choosing a Commodities Investment Approach

Private Strategies Approach

- ▶ Private managers do not trade in public securities or liquid futures contracts, but invest directly in the extraction, production or distribution of commodities.
- ▶ The returns generated in this space are less reliant on the underlying commodity price exposure and more reliant on the operational expertise of the management team.
- ▶ These investments are typically made through limited partnerships with extensive lock-up periods and return patterns that are similar to private equity.



Choosing a Commodities Investment Approach

Private Strategies Approach

- ▶ The potential overlap between private commodity strategies and private equity strategies is significant, and investments considered for the commodities allocation should have the following characteristics:
 - ▶ Strategy should be asset based with direct price exposure to the commodity.
 - ▶ Strategy should be implemented by skilled operators in the specific commodity category, rather than be part of a broad “energy” fund that may allocate capital across the energy supply chain.



Choosing a Commodities Investment Approach

Private Strategies Approach

- ▶ Private strategies that may be considered include:
 - ▶ Oil & Gas extraction and production
 - ▶ Minerals & Mining extraction and production
 - ▶ Agriculture/farmland – predominantly row and permanent crops
 - ▶ Timber
 - ▶ Private MLPs



Choosing a Commodities Investment Approach

A Case for Active Commodities Management

- ▶ Performance data indicates that different types of active commodities management has shown the ability to add alpha without meaningfully increasing the risk of a portfolio.
- ▶ Risk/return data indicates that managers with lower tracking errors have historically underperformed the benchmark.
- ▶ Managers with higher tracking errors have shown a clear ability to outperform indices with lower volatility.
- ▶ Additional alpha generation may be possible with minimal additional risk.



Choosing a Commodities Investment Approach

Performance and Risk Comparison

Risk/Return: 3 & 5 Year Annualized Statistics

Risk/Return: 3 Years	Annualized Return	Annualized Std. Dev.	Risk/Return: 5 Years	Annualized Return	Annualized Std. Dev.
Commodity Managers < 3 TE	7.62	19.26	Commodity Managers < 3 TE	-0.88	23.06
Commodity Managers 3-5 TE	10.22	18.50	Commodity Managers 3-5 TE	0.42	22.81
Commodity Managers 5+ TE	11.11	17.01	Commodity Managers 5+ TE	2.74	21.38
DJ UBS Commodity	6.39	18.37	DJ UBS Commodity	-2.07	21.62

- ▶ Although one would expect the portfolios that result in the highest tracking error to the DJ-UBS Commodity Index to be the most volatile, the above tables show high tracking error portfolios to be the least risky and most rewarding.
- ▶ These results cannot be expected from every manager that uses a similar strategy, however it does show that most managers have outperformed using a less constrained process.



Choosing a Commodities Investment Approach

Performance and Risk Comparison

**Risk Adjusted Analysis: 3 & 5 Year Annualized Statistics
(using DJ-UBS Commodity Index as benchmark)**

Risk Adjusted Analysis: 3 Year	Information Ratio	Sharpe Ratio	Beta	Risk Adjusted Analysis: 5 Year	Information Ratio	Sharpe Ratio	Beta
Commodity Managers < 3 TE	0.53	0.47	1.04	Commodity Managers < 3 TE	0.35	0.02	1.06
Commodity Managers 3-5 TE	1.98	0.61	1.00	Commodity Managers 3-5 TE	0.80	0.07	1.05
Commodity Managers 5+ TE	0.98	0.70	0.89	Commodity Managers 5+ TE	1.04	0.17	0.97
DJ UBS Commodity	-	0.42	1.00	DJ UBS Commodity	-	-0.05	1.00

- ▶ Higher tracking error strategies deliver higher risk adjusted returns while still providing commodity market beta exposure.
- ▶ Deviating from the index allocations allows a manager to use their own forecasts to take advantage of market inefficiencies.
- ▶ A skilled manager can create a portfolio with higher alpha generation and similar risk and volatility to the index.



Choosing a Commodities Investment Approach

Performance and Risk Comparison

Annualized Total Return Periods

Annualized Performance	QTD	YTD	1 Year	3 Years	5 Years
Commodity Managers < 3 TE	0.9	-10.3	-10.3	7.6	-0.9
Commodity Managers 3-5 TE	2.4	-8.8	-8.8	10.2	0.4
Commodity Managers 5+ TE	1.1	-10.5	-10.5	11.1	2.7
DJ UBS Commodity	0.3	-13.3	-13.3	6.4	-2.1

- ▶ Above are representative groups of commodities managers in three different perceived risk targets.
- ▶ The annualized returns change depending on the level of complexity and risk introduced.
- ▶ Each strategy outperformed the benchmark on a gross of fees basis with managers exhibiting tracking errors above 3 generally outpacing lower tracking error managers.

Choosing a Commodities Investment Approach

Performance and Risk Comparison

Returns Correlations: 10 Year Annualized

Correlation: Jan 2002 - Dec 2011	Commodity Managers <3 TE	Commodity Managers 3-5 TE	Commodity Managers 5+ TE	DJ UBS Commodity	S&P 500	Barclays Agg. Bond	MSCI ACWI ex-US	U.S. Consumer Price Index
Commodity Managers <3 TE	1.00	0.98	0.94	0.96	0.34	0.03	0.51	0.35
Commodity Managers 3-5 TE	0.98	1.00	0.97	0.98	0.42	0.03	0.58	0.35
Commodity Managers 5+ TE	0.94	0.97	1.00	0.96	0.41	0.09	0.59	0.32
DJ UBS Commodity	0.96	0.98	0.96	1.00	0.41	0.05	0.57	0.31
S&P 500	0.34	0.42	0.41	0.41	1.00	-0.06	0.90	0.06
Barclays Agg. Bond	0.03	0.03	0.09	0.05	-0.06	1.00	0.04	-0.22
MSCI ACWI ex-US	0.51	0.58	0.59	0.57	0.90	0.04	1.00	0.11
U.S. Consumer Price Index	0.35	0.35	0.32	0.31	0.06	-0.22	0.11	1.00

- ▶ The correlations for all of the tracking error groupings is very high with the DJ-UBS Commodity Index.
- ▶ Each type of grouping provides a hedge against inflation and returns that are relatively uncorrelated with equities and fixed income.